

Luckey Farmers, Inc.



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News and Features

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A Message from Jim Swartz, CEO

After two years of unpredictability due to no-plant 2019 and Covid-19, this spring finally felt "normal." The weather cooperated early on allowing us to get ahead before we received rain later in the spring. While the rain did delay us for a short time we have been able to get back into the fields and keep up with all of our work orders in a timely fashion.

We are excited to announce that so far this spring we have:

- moved 6,613 tons of 28% liquid nitrogen
- applied dry fertilizer to over 10,000 acres
- applied variable rate fertilizer on 8,500 acres
- applied bean burndown to 30,000 acres
- applied pre-emergent to 15,000 acres of corn
- top dressed 8,500 acres of wheat
- sold 2,600 units of corn
- sold 41,000 units of soybeans
- purchased three new machines
- hauled 3,000,000 bushels of grain



We would like to thank you for your continued business and we wish you a prosperous growing season.

Wheat Harvest 2021



Our Perrysburg facility will be open for the 2021 wheat harvest.

For loads hauled to our Perrysburg facility, Luckey Farmers will pay a \$0.10/bushel premium on milling quality wheat. **Moisture must be 14.5% or less.**

Notice: This will be for a limited time until the Perrysburg facility is full.

We wish you a safe and successful harvest season.



Facility Improvements

Luckey Farmers is excited to share some recent improvements to our facilities. These updates should help to not only improve facility appearances but also enhance the efficiency of our branches.

The Luckey Farmers Lemoyne grain facility received renovations to the back pit driveway.



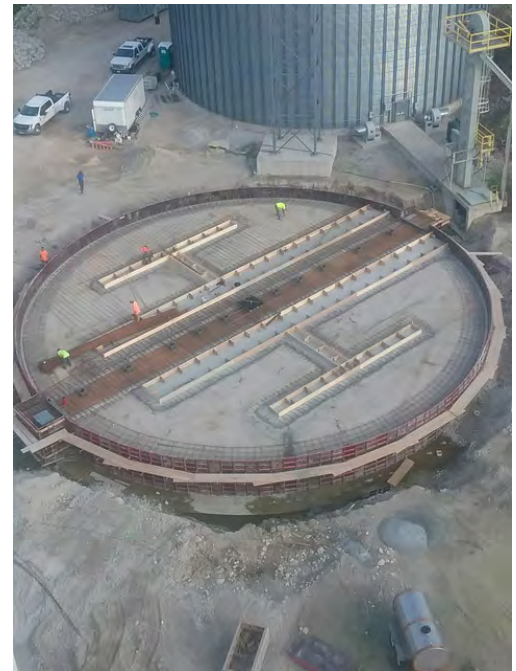
We are in the process of tearing down two grain bins and replacing them with a brand new single bin, at our Curtice facility.



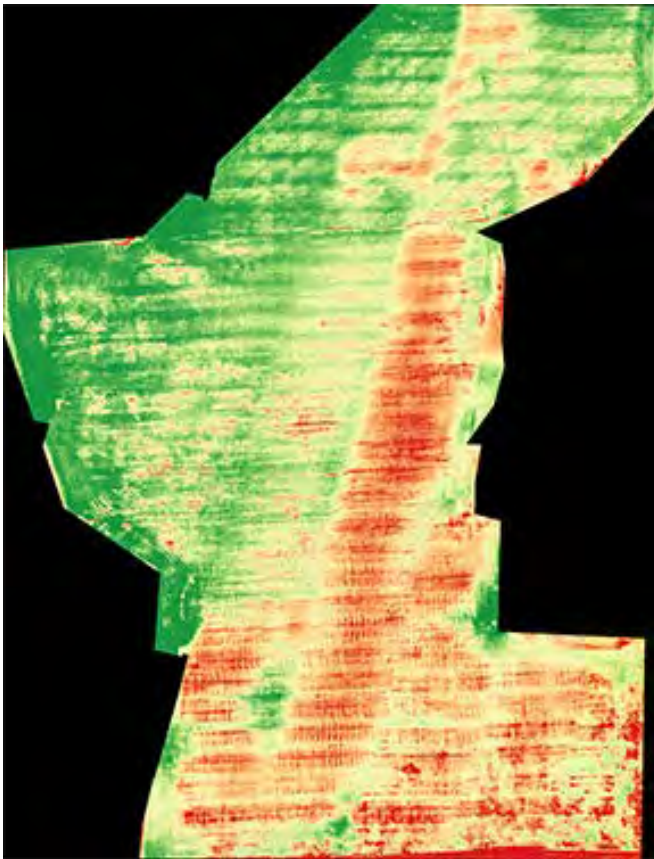
Bin one being torn down.



Bin two being torn down.



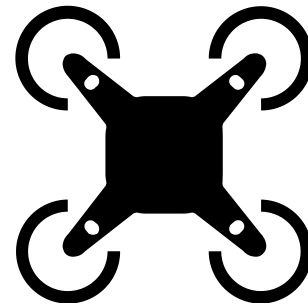
Concrete being poured for the new bin that will be ready by fall 2021



New Drone Program



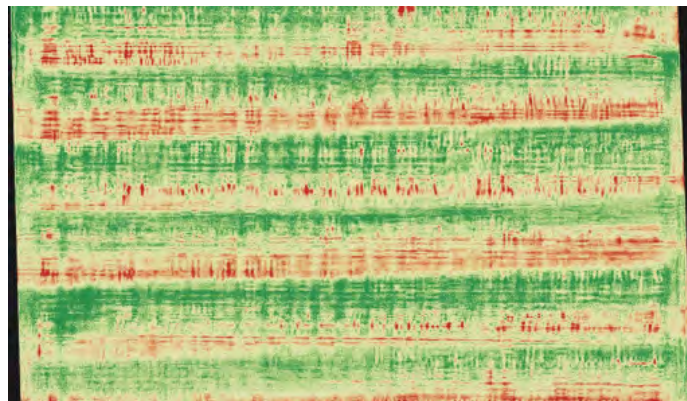
Luckey Farmers is now offering a drone program that allows you to see what is happening in your fields from above. We offer two separate plans, the Zone Program and the Basic Flight Plan. Both are designed to help best meet the needs of your operation. Each plan within the drone program is compatible with Agworld/PCT so you will be able to see this data right on your iPad.



The Programs

The Zone Program is designed to help with zone sampling and management. Traditionally, zone management has been created by using various layers of information including yield data, soil maps, elevation, and NDVI. Luckey Farmers now has the ability to add aerial imagery to this information to create even more comprehensive zones.

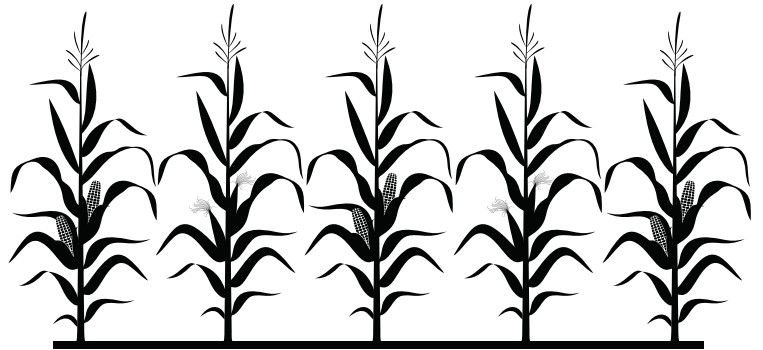
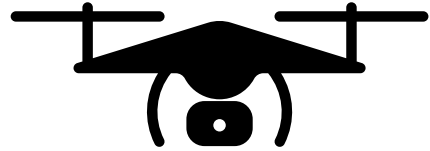
The Basic Flight Plan was developed to help you know what is happening in your fields as soon as your crop hits V2 and then again at tassel. This plan includes stand counts, a crop health assessment, point missions and zone management.



Basic Flight Plan Break Down

Here is a break down of the services offered with the Basic Flight Plan:

- Pre-plant and in-season weed mapping
 - Herbicide treatment plan
 - Precision spraying
- Post-emergence population analysis
 - Performance versus as planted
 - Planter issue identification
 - Replant decision support
- Crop Health analysis
 - General health assessment
 - Water stress identification
 - Weather damage assessment
 - Pest damage identification
 - Fungicide decision support
- Tassel
 - Fungicide application decision support
- Live mapping
 - Real-time crop health visibility as flying
- Zone Management
 - Used as another layer to create management zones
- Point Mission assessment
 - In-depth Crop assessment
- Field Assessment
 - Grass waterways, ditches, tile blow outs, etc.



If you have any questions about either of these programs please contact either your Luckey Farmers Agronomist or a member of our precision team at 419-849-2711 or visit www.luckeyfarmers.com.



Grower and Agronomist Utilize Agworld as a Communication Tool

Did you know that you have the ability to see if your fields have been sprayed or if fertilizer has been applied from the comfort of your own home? Agworld gives our growers the ability to see what is happening in their fields in real-time. In addition to viewing what is happening in their fields, growers can also see what work orders have been assigned, the prescriptions their agronomist has written, and it allows growers to visualize their farm data. Agworld has become a key communication tool for Luckey Farmers and our growers.

Agworld gives our growers the ability to communicate with their agronomists by creating production plans, tracking their cropping inputs throughout the season and performing a postseason financial analysis. Through Agworld our growers can have conversations with their agronomists and visualize the prescriptions and work orders going in virtually.

One of our growers, Gary Welling, uses Agworld to check up on his prescriptions and work orders. Recently, he had logged on to Agworld to see what was happening and noticed his agronomist, Bill Kuhlman, had pre-written orders to have a fungicide applied to his wheat fields. Gary called Bill to ask him about these orders. Once the two had a conversation about the orders and Gary approved the orders, Bill was able to easily send the orders off to the agronomy operations team to have the fungicide applied.

Bill commented, "Through the viewer option, Gary was able to see the fungicide order and called to ask me about it. Once we had the conversation all I had to do was hit "send" and the agronomy team was able to go apply the fungicide. Agworld makes communication between all partners seamless."

Gary has been using Agworld for a few years now. It was first introduced to him as an option to see the prescriptions that his agronomist wrote and to see if his spray orders had been completed. He stated, "I enjoy being able to see what my agronomist has put in Agworld after we have communicated and watching the orders go up on the screen, and seeing them get completed."

Agworld has been a key component of communication amongst the Luckey Farmers sales and operations departments. We no longer need to pick up the phone and call about a field that needs to be sprayed. We simply place an order in Agworld, assign it and service our customers seamlessly.

If you have any questions about Agworld, please feel free to reach out to your Luckey Farmers agronomist at 419-849-2711.

"I enjoy being able to see what my agronomist has put in Agworld after we have communicated and watching the orders go up on the screen, and seeing them get completed," said Gary.





Come Join our Team!

Know someone looking for a job?

Luckey Farmers is looking to hire full-time employees for multiple positions!

Warehouse Workers:

- Located in Northwest, Ohio
- Great Benefits
- Competitive Pay
- Safe Work Environment

Full-Time Class A CDL Drivers:

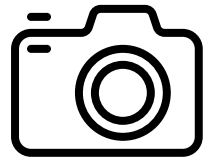
- Current Class A CDL License Required
- Agricultural Hauling on a Local Route
- Located in Northwest, Ohio
- Great Benefits
- Competitive Pay
- Safe Work Environment
- Full-Time Grain and Agronomy



To apply visit www.luckeyfarmers.com and go to the employment page to fill out an application or stop into any of our branches to pick up an application. If you have any questions please contact the Woodville office at 419-849-2711.



Photo Contest



Send us some of your favorite photos of your farm! The winner will have their photo displayed on the cover of the next newsletter. The photos will be voted on by our employees.

How to Enter

- Please have all photos sent in by Friday, September 10, 2021.
- Please email your picture(s) to jmyers@luckeyfarmers.com or kameling@luckeyfarmers.com.

Good Luck!

