

LUCKEY FARMERS, INC. – Average Price Contract

Luckey Farmers will again be offering our *Average Price Contract (APC)* for the upcoming 2016 Corn & Soybean harvest. We believe this marketing tool adds good risk management to everyone's marketing plan.

Beginning March 5, 2016 through June 30, 2016 every Thursday, we will equally price one eighteenth of your contract bushels at our closing New Crop bid. Each pricing is averaged to determine your final contract price. The *APC* brings discipline to marketing your crop through pricing an equal quantity of contracted grain over this specified period. The above time period is selected because historically this time frame is known as a "price friendly" period to forward contract harvest bushels.

Five year average using Luckey Farmers APC Contract:

Corn

	APC	1-Oct	Gain/Loss
	Futures	Futures	
2011	6.42	5.92	+0.50
2012	5.44	7.57	-2.13
2013	5.46	4.39	+1.07
2014	4.46	3.21	+1.25
2015	3.54	3.68	-0.14
	5 Year	Average	+0.11

Soybeans

	APC	1-Oct	Gain/Loss
	Futures	Futures	
2011	13.46	11.77	+1.69
2012	13.33	15.60	-2.27
2013	12.53	12.68	-0.15
2014	12.14	9.17	+2.97
2015	9.08	9.42	-0.34
	5 Year	Average	+0.38

- Call your local Luckey Farmers branch or the Woodville office to enroll your bushels into the APC Contract. We recommend up to 15-20% of your anticipated production.
- Luckey Farmers will then send you a written contract stating your committed bushels
- After the 18 week pricing period, you will receive a final contract reflecting all pricing, dates and your final average price.
- Minimum bushels to enroll in this program is 1,800 bushel per commodity.
- Producers can select either L.F.I. branches, terminal direct, or both for delivery destinations.
- Luckey Farmers will charge a \$.01/bu. service fee for administrating this contract.

Sign up deadline is March 2, 2016

On behalf of Luckey Farmers we look forward to serving your needs and appreciate your past business. Most importantly we wish you a safe and successful year in 2016!

As always we welcome any questions you may have, 419-849-2711 or 800-589-9711